

Case Study

How Cloud4 helped Nigel Irens Design Ltd.
to improve Communications

Nigel Irens is a world leading yacht designer. Over the years, Nigel has been designing notable yachts including 'Adventurer', the 35m Trimaran which made a record-breaking circumnavigation back in 1998. Nigel also designed the record-breaking yacht used by Ellen MacArthur in 2005 to break the world record for solo circumnavigation

Company name:

Nigel Irens Design Ltd

Who are Nigel Irens Design Ltd:

Nigel Irens Design, based in the Devon, is a specialist boat designer with projects ranging from 60ft racing Trimarans to a 62ft Gaff Schooner. .

Type of Business:

World Class Boat Designer

Requirement:

A professional and versatile business email solution with sharing and collaboration tools built in.

"We had a very particular requirement when looking for a hosted exchange service, namely that we wanted to be able to use public folders in our mix of 2007 and 2010 outlook platforms and this required a particular version of SQL server and service pack.

Cloud4 were able to accommodate this and other feature requirements and importantly provided permanent archiving of our mail too"

Matthew Wood - Nigel Irens Design



Benefits of taking Hosted Exchange Services from Cloud4 Computers

- One of the leading UK Exchange providers supporting thousands of users globally
- Choice of feature rich Exchange 2010 or Exchange 2013
- Expert migration support from a UK based team (over 1000 migrations since 2009)
- Securely hosted 24/7 in ISO-27001 datacentres

Why did Nigel Irens choose Cloud4?

With an expert UK based team and a customer centric approach to service, Cloud4 were able to demonstrate the skills and flexibility of service needed to meet their individual requirements. The strength of our reviews and feedback from existing clients also gave the confidence that Cloud4 would be an ideal partner.

Having decided to adopt a hosted business email service, Matthew searched the internet and read reviews looking for the best providers. Nigel Irens had a specific need around supporting public folders in different versions of Outlook which other providers could not provide. Cloud4 were not only able to support this service but also delivered it at a competitive price.

Nigel Irens Main Objectives

Although a relatively small team, Nigel Irens operates in a fast paced and precise niche environment and are advanced email users. The company used public folders to support team collaboration and projects. Therefore, finding a provider who could support this across all the versions of Microsoft Outlook the business was running on various devices was important.

After reading reviews about the business, Matthew contacted Cloud4 and explained the specific requirements and we advised that we could support the features required.

Matthew then agreed a migration plan and timescale with his assigned technician. The migration was managed successfully without any users experiencing downtime, allowing the business to continue with the projects instantly.

"The package we received from Cloud 4 was exactly the one we were looking for and the implementation was seamless."

We were extremely happy with the service that was provided and continue to be post the implementation, happy to recommend Cloud4 and the team to any new companies looking for a cost effective and viable solution to any issues they may be experiencing."

Matthew Wood, Nigel Irens Design

As part of the migration, the entire public folder tree was setup and historic data migrated over ready for the service to go live.

Post migration, Matthew was provided with access to the online control panel along with dedicated free training and guides about how to manage the services online, fully supported by the technical helpdesk team whenever needed.

Nigel Irens continue to be very happy, fully satisfied with the services and support with Matthew stating that "The package we received from Cloud 4 was exactly the one we were looking for and the implementation was seamless".

Continued...

Summary

Communication and collaboration between team, client and suppliers for a business like Nigel Irens is critical. The main area of concern was finding a provider who could be flexible in meeting the specific needs in the use of public folders.

In Cloud, Matthew found a provider who not only delivers a personal service but that has the flexibility to tailor that service around the needs and deliver the solution cost effectively.

Nigel Irens have been with Cloud4 over 18 months now and we are looking forward to continuously support their business from an IT perspective in the years to come.

Cloud4 Computers is a leading provider of Cloud Computing, Business Mobility and IT Solutions in the UK and abroad. With over 15 years of technical and commercial experience, our focus is on providing unique solutions fitting your specific requirements along with high level support.

For more information on how to migrate your company to any of our Cloud Services, please get in touch.

Helpline: 0845 862 0263
enquiries@cloud4computers.co.uk

Connect with us on: